

I have been an IBO since 1989. At the time I started my business (first with Amway then with Quixtar) I was a CPA working in the corporate environment. I was successful there and wanted another option to give me time. When my husband (also a CPA) and I saw the business plan we knew it could work. We read through all the material given to us which explained the potential income that could be earned as well as the average monthly incomes of others. We then were given the opportunity to attend a public “business preview” and meet other IBOs in the business. We had the chance to talk with them and ask questions. We had already made our decision to start our own business prior to meeting any of these IBOs because we had received ample material beforehand.

We feel a seven day waiting period would not provide any benefit to a prospective IBO. In fact we feel it would hinder a person’s right to decide what they want to do. In our experience it may take up to seven days for someone to decide, but that’s their decision not a mandate. We provide them with written information from Quixtar on earnings, an example on how to create income, and the opportunity to see the business plan in a public setting and talk with as many as 25 different IBOs.

We do not feel it is necessary to give them our personal earnings but show them the average earnings a person with our success makes in a year. This info is provided by Quixtar in a professional manner. We also explain to our prospects that the business offers more than just money. Our children have grown up with the example of helping others achieve their goals. Because of the success of our business I left my corporate job and have been able to raise my children. It has made all the difference in the world. A good example of this is the comments we get from people outside our business regarding the attitudes and actions our sons (22/19) display toward others. Our 22 year old just graduated from college and secured an excellent job. The bank pursued him in an employer market environment. His ability and skills to work with people came from our business education system.

Our success does not mean that the prospective IBO will earn more or less than us. Our personal income is our business and no one else’s. When we hired an accountant we did not tell them how much we were earning but did tell them the potential of what they could earn. It’s the same thing. Telling someone what we earn is an invasion of privacy and does not serve any purpose for the prospective IBO.

The last thing I want to say is Quixtar offers the best return policy out there. They will give you your money back on registration as well as 180 day money back on any products you don’t want. There is no risk when you start a Quixtar business. The reason we chose this particular business is that it offered the professionalism we were accustomed to in the corporate environment.

We feel we offer the prospect adequate info at every level for them to make a quality decision. We do not need additional mandates for a seven day waiting period, a list of 10 references, or personal disclosure of income earned. We feel the average

income earned numbers Quixtar provides is enough info for the prospect to make a quality financial decision.